

2016- 2021 CROP UTILIZATION REPORT HIGHLIGHTS

TOTAL PACKED VOLUME BY DISTRICT (18 lb. equiv.)	2016	% OF CROP	2017	% OF CROP	2018	% OF CROP	2019	% OF CROP	2020	% OF CROP	2021	% OF CROP
STOCKTON-LINDEN-LODI DISTRICT	2,448,094	48%	6,101,542	64%	2,370,276	60%	2,895,029	52%	3,562,410	54%	6,244,240	62%
GILROY-HOLLISTER-SAN JOSE DISTRICT	44,114	1%	601,698	6%	39,755	1%	89,512	2%	316,855	5%	428,065	4%
CENTRAL SAN JOAQUIN VALLEY DISTRICT	2,622,465	51%	2,852,410	30%	1,551,385	39%	2,614,931	47%	2,703,685	41%	3,450,029	34%
TOTAL ALL DISTRICTS	5,114,673		9,555,650		3,961,416		5,599,472		6,582,950		10,122,334	

	2016	% OF CROP	2017	% OF CROP	2018	% OF CROP	2019	% OF CROP	2020	% OF CROP	2021	% OF CROP
ORGANIC CHERRIES /18 lb.CARTONS	21,227	0.42%	49,500	0.52%	37,474	0.95%	62,511	1.12%	76,977	1.17%	88,789	0.88%

PACK STYLES	2016	2017	2018	2019	2020	2021
18 lb. Bulk Carton	9.4%	9.1%	9.0%	6.9%	5.9%	5.2%
5 kg Bulk Carton	7.2%	8.3%	9.1%	4.5%	7.8%	5.5%
Consumer Pack - 8/2 lb Bags	39.2%	42.6%	19.1%	46.9%	26.3%	38.3%
Consumer Pack - 12/2 lb Bags	16.1%	23.2%	15.3%	22.4%	17.6%	15.6%
Consumer Pack - 12/1.33 lb Bags	10.7%	3.2%	31.6%	6.0%	5.9%	2.3%
Other Bags	6.1%	4.2%	2.9%	1.6%	2.3%	2.0%
Consumer Pack - Clamshells	11.3%	8.4%	12.0%	10.4%	10.0%	10.9%
8/2 - Pouch	0.0%	1.0%	1.0%	1.4%	20.7%	14.4%
12/2 - Pouch					1.6%	3.1%
Other or non-specified	0.01%	0.03%	0.04%	0.0%	2.0%	2.7%